

LAUGHTER WANTS A COURSE OF

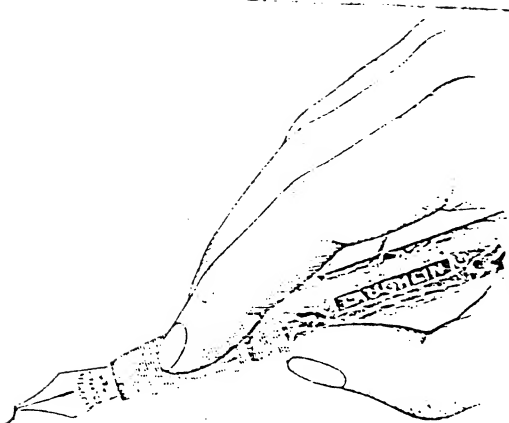
TALK

TALK

PEN

FOUNTAIN

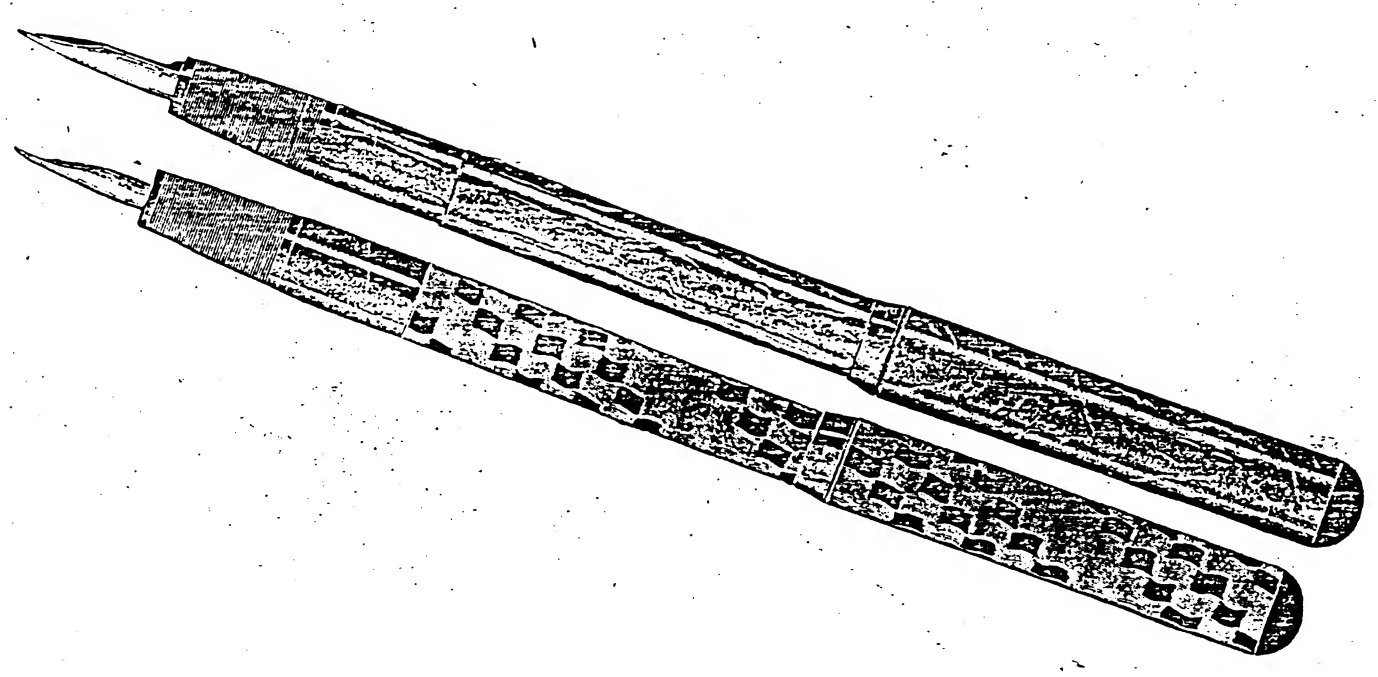
The Laughlin  
Fountain Pen



## GUARANTEE

WE UNCONDITIONALLY GUARANTEE THE  
"LAUGHLIN" FOUNTAIN PEN TO BE  
AS REPRESENTED AND TO WORK SATIS-  
FACTORILY. IN EVENT OF THE CUSTOMER  
NOT BEING PLEASED WITH HIS PUR-  
CHASE, WE WILL EXCHANGE OR RETURN  
PURCHASE PRICE, AS HE MAY PREFER.

LAUGHLIN MANUFACTURING CO.  
18 CRISWOLD STREET, DETROIT, MICH., U.S.A.



# LAUGHLIN FOUNTAIN PEN

A PERFECT PEN AT A POPULAR PRICE  
AND THE BEST PEN AT ANY PRICE



THE "Laughlin" Incomparable Fountain Pen is designed to meet the demand for an up-to-date high grade fountain pen at a popular price. The Laughlin Pen has distanced all others in the race, and is to-day the most popular Fountain Pen, because it is everywhere known to be the "best."

To those who appreciate the luxury of a perfect fountain pen, the "Laughlin," with its enormous advantages over all other makes, will certainly appeal.

The LAUGHLIN FOUNTAIN PEN consists of:

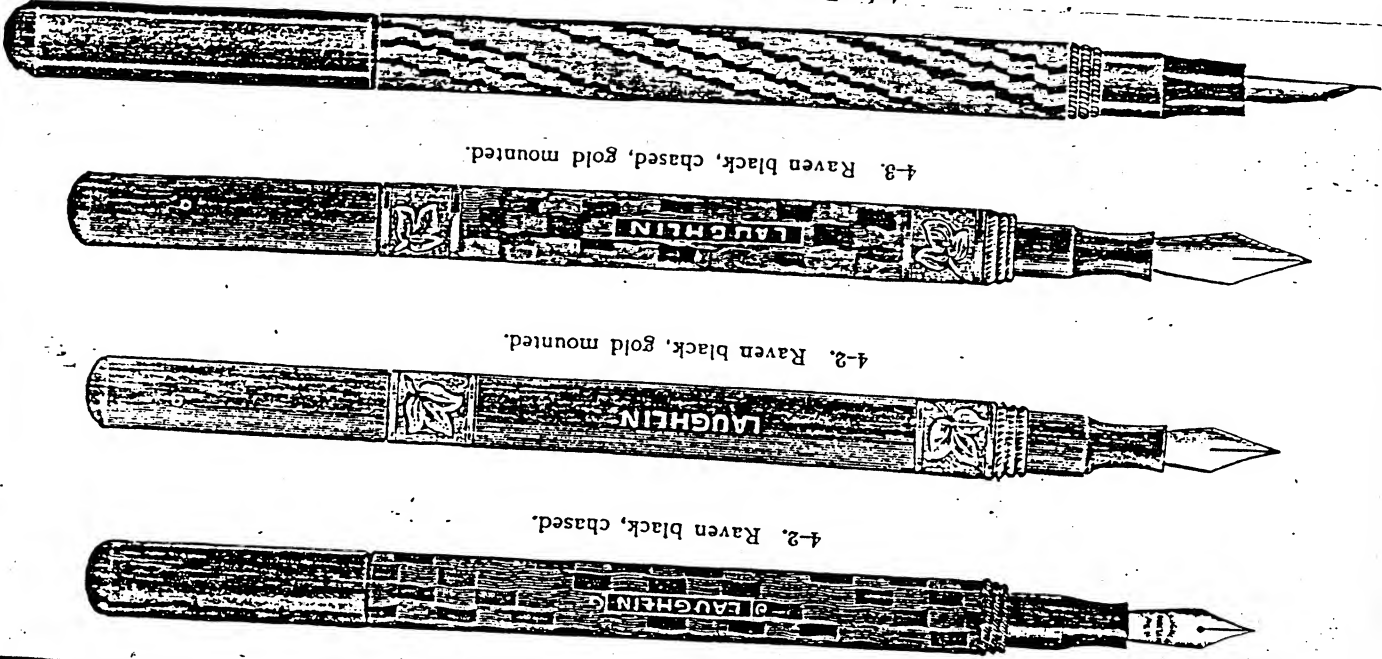
1. A feed that is the perfect result of long experiment, a feed that conducts the ink from the reservoir to the pen point with absolute uniformity and certainty until the last drop from the reservoir is exhausted, a feed

## PRICE LIST

Style of Holder	Size of Gold Pen	Catalogue No. of Cap, Ink Reservoir, Pen and Holder	Illustration on Page	Price	Description of Holder
4	2	4-2	3	\$1.50	Long or short barrel, short cap, black, plain or chased. Mottled, plain.
4	3	4-3	3	2.00	Long or short barrel, short cap, black, plain or chased. Mottled, plain.
4	4	4-4	3	2.50	Long or short barrel, short cap, black, plain or chased. Mottled, plain.

Gold Mounted Holders, in all sizes, \$1.00 extra.

# LAUGHLIN FOUNTAIN PEN



4-2. Raven black, chased.

4-2. Raven black, gold mounted.

4-3. Raven black, chased, gold mounted.

4-4. Raven black, chased, short cap. (Side view.)

# LAUGHLIN FOUNTAIN PEN

that is beyond criticism and the very essence of perfection, a feed that is regulated automatically by the act of writing, a popular underfeed from which the flow of ink is ready, even and instantaneous when the pen is brought into use, a feed to improve which, would be to paint the lily.

2. A Gold Pen of the highest possible grade, the very best that can be made, of liberal size and carefully selected with a view to perfection in smoothness and flexibility. The gold pens may be had in any width of point, from fine to stub.

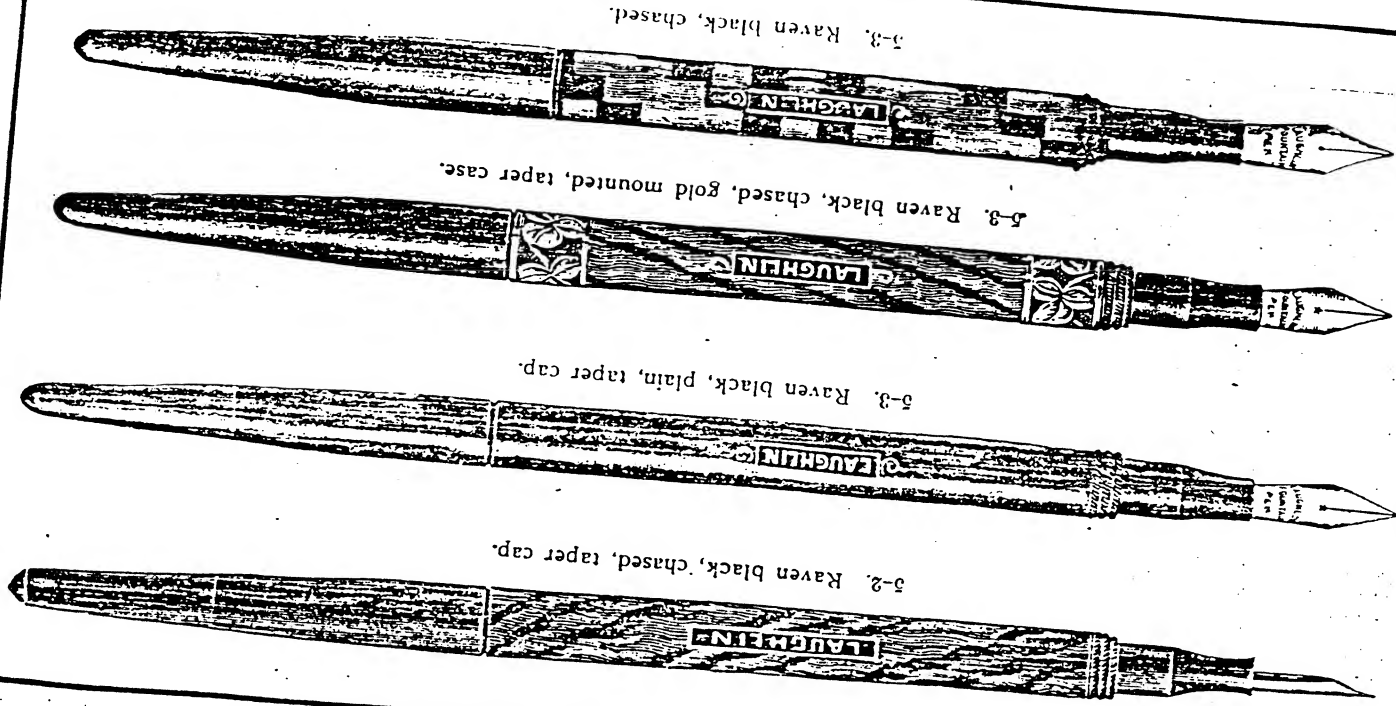
3. The Holders are of a graceful design, combining strength and simplicity. They embody (as will be seen by reference to the cuts, which are full size) a reservoir of generous ink capacity. The noticeably perfect finish of the holders is due to the pure quality of Para rubber used, which is vulcanized to be as hard and black, and to take as high a polish as can be given without injuring their strength,

## PRICE LIST

Size of Holder	Size of Gold Pen	Catalogue No. of Complete Pen and Holder	Illustr. No. of Page	Price	Description of Holder
5	2	5-2	5	\$2.00	Black, plain or chased. Mottled, plain.
5	3	5-3	5	2.50	Black, plain or chased. Mottled, plain.
5	4	5-4	-	3.00	Black, plain or chased. Mottled, plain.

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# LAUGHLIN FOUNTAIN PEN

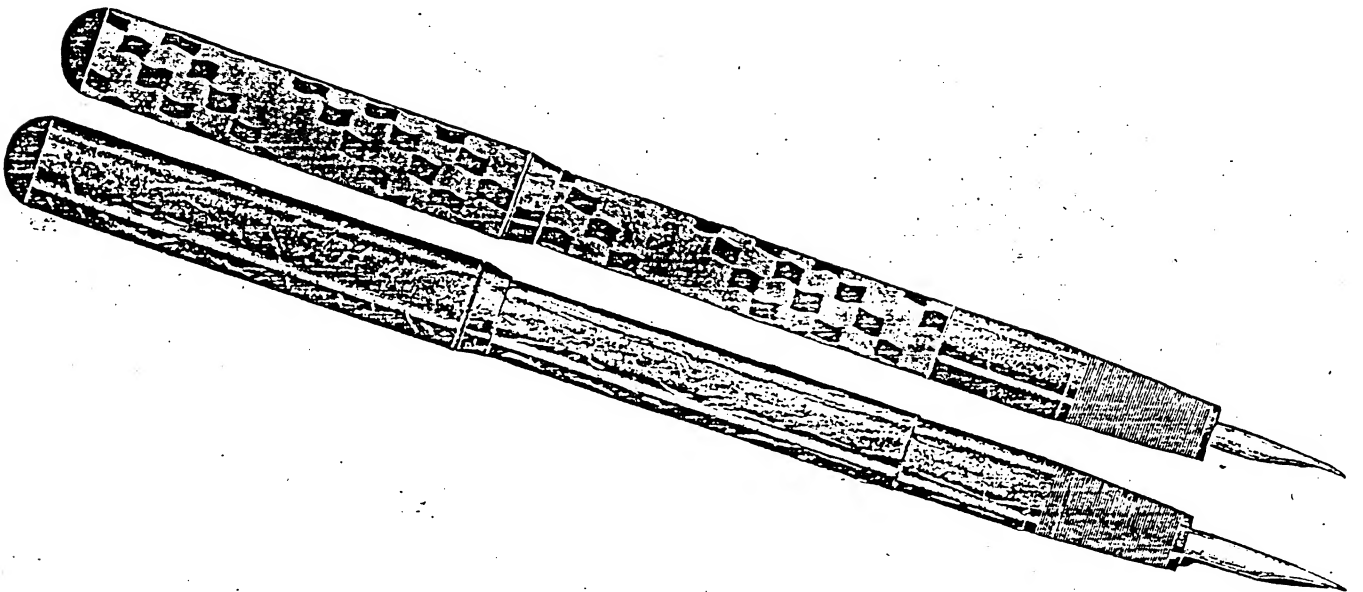


# FOUNTAIN PEN TALK

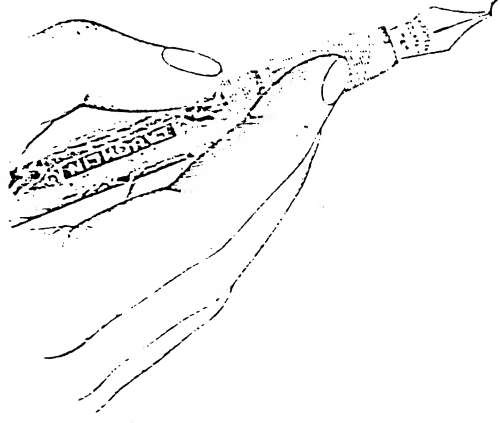


LAUGHLIN MANUFACTURING CO.

EST. 1887



*The Laughlin  
Fountain Pen*



**GUARANTEE**

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LAUGHLIN MANUFACTURING CO.  
111 GROSSWOLD STREET, DETROIT, MICH., U.S.A.

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The Laughlin Pen has distanced all others in the race, and is to-day the most popular Fountain Pen, because it is everywhere known to be the "best."

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1. A feed that is the perfect result of long experiment, a feed that conducts the ink from the reservoir to the pen point with absolute uniformity and certainty until the last drop from the reservoir is exhausted, a feed

## PRICE LIST

Style of Holder	Size of Gold Pen	Catalogue No. of Complete Pen and Holder	Illustrated on Page	Price	Description of Holder
4	2	4-2	3	\$1.50	Long or short barrel, short cap, black, plain or chased. Mottled, plain.
4	3	4-3	3	2.00	Long or short barrel, short cap, black, plain or chased. Mottled, plain.
4	4	4-4	3	2.50	Long or short barrel, short cap, black, plain or chased. Mottled, plain.

Gold Mounted Holders, in all sizes, \$1.00 extra.

# LAUGHLIN FOUNTAIN PEN



4-2. Raven black, chased.



4-2. Raven black, gold mounted.



4-3. Raven black, chased, gold mounted.



4-4. Raven black, chased, short cap. (Side view.)



# LAUGHLIN FOUNTAIN PEN

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2. A Gold Pen of the highest possible grade, the very best that can be made, of liberal size and carefully selected with a view to perfection in smoothness and flexibility. The gold pens may be had in any width of point, from fine to stub.

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## PRICE LIST

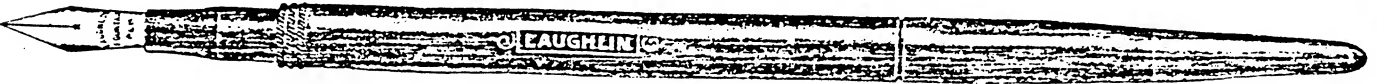
Style of Holder	Size of Gold Pen	Catalogue No. of Complete Pen and Holder	Illustrated on Page	Price	Description of holder
5	2	5-2	5	\$2.00	Black, plain or chased. Mottled, plain.
5	3	5-3	5	2.50	Black, plain or chased. Mottled, plain.
5	4	5-4	—	3.00	Black, plain or chased. Mottled, plain.

Gold Mounted Holders, in all sizes, \$1.00 extra.

# LAUGHLIN FOUNTAIN PEN



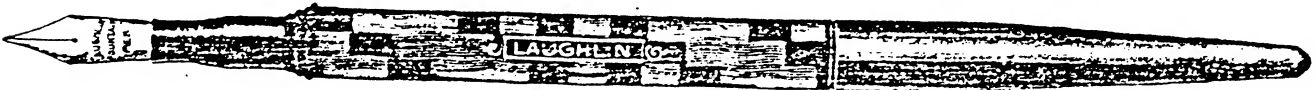
5-2. Raven black, chased, taper cap.



5-3. Raven black, plain, taper cap.



5-3. Raven black, chased, gold mounted, taper case.



5-3. Raven black, chased.



# LAUGHLIN FOUNTAIN PEN

and to the great care exercised in their turning and finishing.

The holders are made in sizes to fit the five regular sizes of Gold Pens, Nos. 2, 3, 4, 5 and 6. They are numbered according to their size and style. In ordering, it will be necessary for the customer to indicate the style of finish desired in any number—namely: plain, chased, mottled, or as may be desired.

## VARIETY OF STYLES.

We manufacture a more complete variety of styles than any other maker, all of which are modern, practical and high grade, suitable for hard, every-day usage.

### A POINT FOR TELEGRAPHERS AND STENOGRAPHERS TO CONSIDER.

In the Laughlin, you get a pen that is adjusted so as to bring its point in a line with the center of the holder, in which position the least muscular effort is required in holding and guiding the pen, the greatest amount of work

## PRICE LIST

Style of Holder	Size of Gold Pen	Outline of Complete Pen and Holder	Illustration on Page	Price	Description—Ladies' Styles
6	2	6-2	7	\$1.50	Black, plain or chased, short cap.
7	2	7-2	—	2.00	Gold mounted, \$1.00 extra.
7	3	7-3	7	2.50	Black or mottled, taper case. Black or mottled, taper case.

No. 7 Holders do not come with gold mountings.

# LAUGHLIN FOUNTAIN PEN



6-2. Ladies' raven black, chased.



6-2. Ladies' raven black, chased, gold mounted.



7-3. Ladies' mottled (red and black rubber mixed.) This style also in plain black.



8-2. Mottled. This style also in plain black.

# LAUGHLIN FOUNTAIN PEN

is thus done with the least fatigue. You are guaranteed a uniform and continuous flow of ink, thus permitting the fastest writing with no time lost in dipping, shaking or fussing, and no more impediment to the thought or inspiration of the writer than his breathing.

## OUR GOLD PENS

Are solid gold, as fine gold as the best, so fine that they are not corrodible by ink or otherwise, and as fine as they can be made and have sufficient alloy to make them strong, elastic and durable. The points are diamond pointed, with caridium, a much finer and better metal alloy than iridium, because it adheres to gold by sweating more tenaciously, never scales, chips or breaks, is much harder in

### PRICE LIST

Style of Holder	Size of Gold Pen	Catalogue No. of Complete Pen and Holder	Illustration Type	Price	Description of Holder
8	2	8-2	9	\$2.00	Raven black. Mottled (red and black mixed) taper case.
8	3	8-3	-	2.50	Raven black. Mottled (red and black mixed) taper case.
8	4	8-4	9	3.00	Raven black. Mottled (red and black mixed) taper case.
8	5	8-5	-	3.50	Raven black. Mottled (red and black mixed) taper case.
8	6	8-6	-	4.00	Raven black. Mottled (red and black mixed) taper case.
9	2	9-2	9	2.00	Jointless, raven black. Mottled (red and black mixed) taper case.
9	3	9-3	-	2.50	Jointless, raven black. Mottled (red and black mixed) taper case.
9	4	9-4	11	3.00	Jointless, raven black. Mottled (red and black mixed) taper case.

Nos. 8 and 9 Holders do not come with gold mountings.

# LAUGHLIN FOUNTAIN PEN



8-2. Raven black, closed, ready for use.



8-4. Mottled (red and black mixed). Same also in raven black.



9-2. Mottled. Same also in raven black.



8-3. Mottled. Same also in raven black.

# LAUGHLIN FOUNTAIN PEN

grade, free from pores, runs smoother on paper and can be made to give a large, full point, which has heretofore been impossible; it resists the action of all acids and is impervious to any ink. A trial will quickly convince the user of its superiority over iridium for diamond pointing. The points are ground by the most skilled workmen. In style of point we can please the most exacting users, as the assortment includes fine, medium, coarse and stub points, with varying degrees of flexibility to suit any hand. If convenient, send us a sample of your favorite steel pen which will aid us in selecting a point that will please you. In the possible event of not being able to make a selection from stock to suit our customer, we make it up specially.

## REPAIR DEPARTMENT.

Our repair department is thoroughly equipped for repairing any style or make of

### PRICE LIST

Style of Holder	Size of Gold Ten Holder	Catalogue No. etc. Complete Holder	Illustrated on Page	Price	Description of Holder
10	3	10-3	11	\$2.50	Large, black, plain or chased, long or short case, short cap.
10	4	10-4	11	3.00	Large, black, plain or chased, long or short case, short cap.
10	5	10-5	—	3.50	Large, black, plain or chased, long or short case, short cap.
10	6	10-6	—	4.00	Large, black, plain or chased, long or short case, short cap.

# LAUGHLIN FOUNTAIN PEN



9-4. Mottled. May also be had in raven black.



10-3. Raven black, chased.



10-4. Raven black, (side view.)



10-4. Raven black, chased.

# LAUGHLIN FOUNTAIN PEN

fountain or gold pen. The poorly constructed pens of other makes and the carelessness of some users, make this a very important part of our business.

No matter what happens to your pen, provided it is not completely smashed, we can put it in good condition for you promptly and at small cost.

If you have a fountain pen that does not work satisfactory, it probably needs a new feeding device, or some little attention that would cost you a small amount compared to the service you would get from the pen were it in perfect condition. When sending us a pen for repairs, do not fail to mark package

## PRICE LIST

Style of Holder	Style of Gold Pen	Complete Pen and Holder	Illustration Page	Price	Description of Holder
11	3	11-3	—	\$3.00	Large, black, plain or chased, short case, taper cap.
11	4	11-4	13	3.50	Large, black, plain or chased, short case, taper cap.
11	5	11-5	—	4.00	Large, black, plain or chased, short case, taper cap.
11	6	11-6	—	4.50	Large, black, plain or chased, short case, taper cap.
12	2	12-2	13	2.50	Raven blk. or mottled (red and blk. mixed) fine spiral twist, taper cap.
12	3	12-3	—	3.00	Raven blk. or mottled (red and blk. mixed) fine spiral twist, taper cap.
12	4	12-4	—	3.50	Raven blk. or mottled (red and blk. mixed) fine spiral twist, taper cap.
13	2	13-2	13	2.50	Raven blk. or mottled (red and blk. mixed) med. spiral twist, taper cap.
13	3	13-3	—	3.00	Raven blk. or mottled (red and blk. mixed) med. spiral twist, taper cap.
13	4	13-4	—	3.50	Raven blk. or mottled (red and blk. mixed) med. spiral twist, taper cap.

Above styles, Gold mounted, \$1.00 extra.

# LAUGHLIN FOUNTAIN PEN



10-4. Raven black, chased, gold mounted.



11-4. Raven black, chased, gold mounted, taper cap.



11-3. Raven black, chased (side view.)



13-2. Raven black (or mottled, as desired.)

# LAUGHLIN FOUNTAIN PEN

containing same with your name and P. O. address, also empty ink from barrel, and write us the same day, stating just what changes or repairs you desire made. Write for repair price list.

## MANFOLD FOUNTAIN PENS.

Any of our regular line Fountain Pens listed at \$2.00, or upwards, will be fitted with gold pens suitable for manifolding purposes in connection with carbon paper without extra expense. It will only be necessary to give the number of the holder desired and state that a

### PRICE LIST

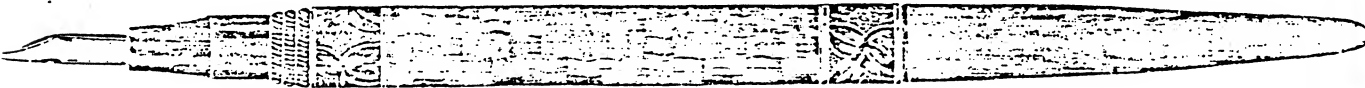
Style of Holder	Size of Gold Pen	Catalogue No. of Complete Pen and Holder	Illustration on Page	Price	Description of Holder
14	2	14-2	15	\$2.50	Raven blk. or mottled (red and blk. in seal) spiral case, long taper cap.
14	3	14-3	—	3.00	Raven blk. or mottled (red and blk. mixed) spiral case, long taper cap.
14	4	14-4	—	3.50	Raven blk. or mottled (red and blk. mixed) spiral case, long taper cap.
15	2	15-2	15	2.50	Raven blk. or mottled (red and blk. mixed) grip chase, long taper cap.
15	3	15-3	—	3.00	Raven blk. or mottled (red and blk. mixed) grip chase, long taper cap.
15	4	15-4	—	3.50	Raven blk. or mottled (red and blk. mixed) grip chase, long taper cap.
16	2	16-2	—	2.50	Raven blk. or mottled (red and blk. mixed) octagon twist, long taper cap.
16	3	12-3	—	3.00	Raven blk. or mottled (red and blk. mixed) octagon twist, long taper cap.
16	4	16-4	15	3.50	Raven blk. or mottled (red and blk. mixed) octagon twist, long taper cap.
17	2	17-2	15	2.50	Raven blk. or mottled (red and blk. mixed) hexagon case, taper cap.
17	3	17-3	—	3.00	Raven blk. or mottled (red and blk. mixed) hexagon case, taper cap.
17	4	17-4	—	3.50	Raven blk. or mottled (red and blk. mixed) hexagon case, taper cap.

Holders 12 to 20 are not furnished with gold mountings.

# LAUGHLIN FOUNTAIN PEN



14-2. Mottled (or raven black, as desired.)



11-3. Raven black, chased, gold mounted (side view.)



16-4. Raven black (or mottled, as desired.)



17-2. Mottled (or raven black, as desired.)

# LAUGHLIN FOUNTAIN PEN

manifold pen point, instead of the regular commercial point, is wanted. Our Manifold Pens also come in different degrees of hardness. Those intended for two copies are medium, and for three or more copies, very *hard*. These pens are used extensively in railroad freight offices, in U. S. post offices and wherever carbon manifold work is desired.

## OUR AGENCY PROPOSITION.

We desire to establish an active agency wherever we are not already represented, and are prepared to submit terms and discounts to the right party upon application. A more useful or saleable article than a good fountain pen, at a popular price, is not found every day.

### PRICE LIST

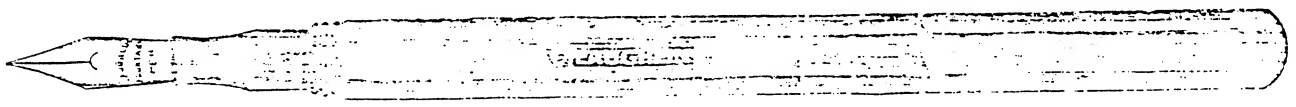
Style of Holder	Size of Pen	Catalogue No. of Complete Holder	Illustration Page	Price	Description of Holder
18	2	18-2	17	\$2.50	Have ink or mottled (red & blk. mixed) hexagon case, straight exp.
18	3	18-3	—	3.00	Have ink or mottled (red & blk. mixed) hexagon case, straight exp.
18	4	18-4	—	3.50	Have ink or mottled (red & blk. mixed) hexagon case, straight exp.
19	4	19-4	—	3.50	Have ink or mottled (red & blk. mixed) large hexagon case, straight exp.
19	5	19-5	17	4.00	Have ink or mottled (red & blk. mixed) large hexagon case, short straight exp.
19	6	19-6	—	4.50	Have ink or mottled (red & blk. mixed) large hexagon case, short straight exp.
20	4	20-4	17	4.00	Have ink or mottled (red & blk. mixed) large hexagon case, long taper exp.
20	5	20-5	—	4.50	Have ink or mottled (red & blk. mixed) large hexagon case, long taper exp.
20	6	20-6	—	5.00	Have ink or mottled (red & blk. mixed) large hexagon case, long taper exp.

Holders 12 to 20 are not furnished with gold mountings.

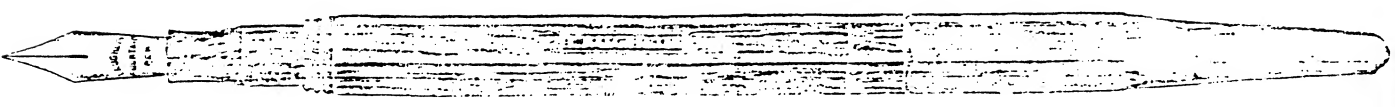
# LAUGHLIN FOUNTAIN PEN



18-3. Raven black (or mottled if desired.)



19-5. Raven black (or mottled if desired.)



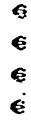
20-4. Mottled (or raven black if desired.)



21-4. Raven black, chased.

# LAUGHLIN FOUNTAIN PEN

Our discounts are liberal, our agency proposition is attractive. When selling our Fountain Pens is a part of your business, it becomes our pleasant duty to assist you in every way possible to an extensive and profitable trade. We are doing this for others, may we not for you.



A more useful, lasting and appropriate present to either lady or gentlemen at any time, or upon any occasion, than a LAUGHLIN FOUNTAIN PEN is no easy matter to find. It associates pleasant thoughts, at least, during the writing hours of the day—every day the whole year round.

## PRICE LIST

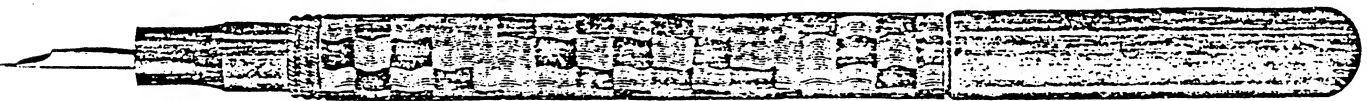
Style of Holder	Size of Gold Pen	Catalogue No. of Complete Pen and Holder	Illustration Page	Price	Description of Holder
21	4	21-4	17	\$3.50	Raven black, plain or chased, special large plain case, short cap.
21	5	21-5	—	4.00	Raven black, plain or chased, special large plain case, short cap.
21	6	21-6	19	4.50	Raven black, plain or chased, special large plain case, short cap.
22	4	22-4	—	4.00	Raven black, plain or chased, special large plain case, long taper cap.
22	5	22-5	—	4.50	Raven black, plain or chased, special large plain case, long taper cap.
22	6	22-6	—	5.00	Raven black, plain or chased, special large plain case, long taper cap.
23	2	23-2	19	3.00	Full aluminum finish, hand carved case, long taper cap.
23	3	23-3	—	3.50	Full aluminum finish, hand carved case, long taper cap.
23	4	23-4	19	4.00	Full aluminum finish, hand carved case, long taper cap.
24	2	24-2	—	5.00	Full gold mounted case, straight cap, taper cap.
24	2	24-2	—	5.50	Full gold mounted short case, long taper cap.
24	3	24-3	—	5.50	Full gold mounted case, straight cap, taper cap.
24	3	24-3	—	6.00	Full gold mounted short case, long taper cap.
24	4	24-4	—	6.00	Full gold mounted case, straight cap, taper cap.
24	4	24-4	19	6.50	Full gold mounted short case, long taper cap.

Nos. 21 and 22 furnished with gold mountings, \$1.00 extra.

# LAUGHLIN FOUNTAIN PEN



21-4. Raven black, plain.



21-4. Raven black, chased (side view.)



23-4. Aluminum, rubber lined, enameled, hand carved.

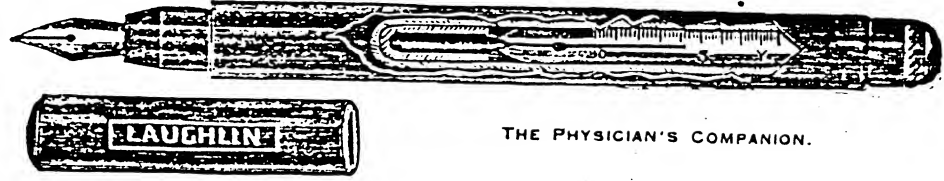


24-4. Full gold mounted, engraved.



# LAUGHLIN FOUNTAIN PEN

## Combination Fountain Pen and Fever Thermometer



THE PHYSICIAN'S COMPANION.

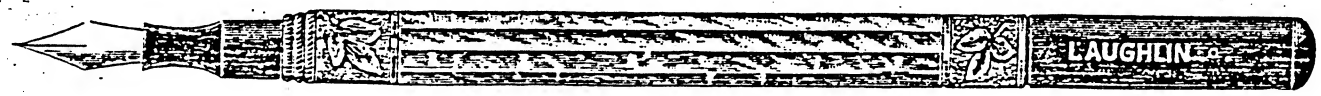
The most unique, complete and convenient combination for the doctor ever invented. Consists of a Standard Clinical Certified Thermometer and our high grade 14-k Gold Fountain Pen, both articles in one case. The fountain carries enough ink to write 200 If with one filling. Simple and reliable. Always ready for immediate use as a writing instrument, by simply removing the cap cover and inserting it on reverse end of holder. As a fever thermometer by a simple twist of end section, which instantly removes thermometer from case. A never-failing and inseparable physician's companion, which has won and well deserves an enormous sale. The large demand for this practical device enables us to market it at a popular price. The name "LAUGHLIN" on this instrument is in itself a guarantee of superiority—as this as well as all other goods of our manufacture, is *guaranteed satisfactory* in every particular or *money refunded*.

Medium size, handsomely engraved with Case and Filler, **\$3.00**  
 Larger size, complete with Case and Filler, **\$4.00**

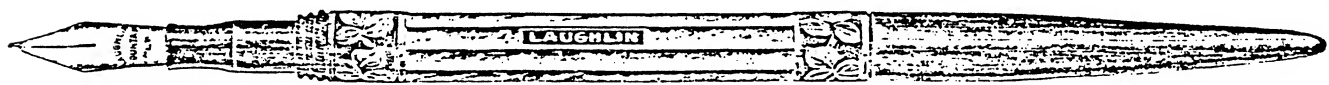
### PRICE LIST

Style of Holder	Size of Gold Pen	Challenge No. Complete Pen and Holder	Illustration Page	Price	Description of Holder
25	2	25-2	—	\$5.50	Full pearl gold trimmed case, straight cap.
25	2	25-2	—	6.00	Full pearl gold trimmed case, long taper cap.
25	3	25-3	21	6.00	Full pearl gold trimmed case, straight cap.
25	3	25-3	—	6.50	Full pearl gold trimmed case, long taper cap.
25	4	25-4	—	6.50	Full pearl gold trimmed case, straight cap.
25	4	25-4	21	7.00	Full pearl gold trimmed case, long taper cap.

# LAUGHLIN FOUNTAIN PEN



25-3. Full pearl mounted, gold ends.



25-4. Full gold mounted, gold ends, taper cap.

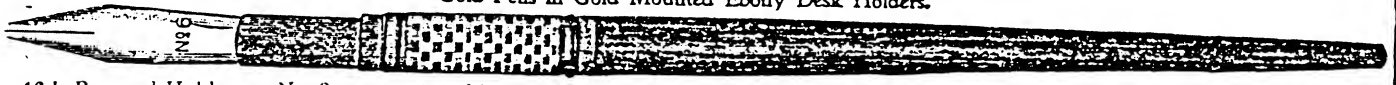


### AN ERRONEOUS IMPRESSION

Some people think that in a *general* way all fountain pens are similar, and buy a \$1.00 pen, taking it for granted that a \$1.00 fountain pen is as good as a \$2.00 one. This theory will apply in the purchase of a pair of shoes or a hat just as well as in the case of a pen. Our "Comfort" \$1.00 Pen is a good article, well made, fitted with a good feeder and a 14-k gold pen of fine, medium or coarse point as desired, but it would not be consistent to assume that we cannot make a better pen for \$2.00 than we can for \$1.00. While the main difference is, of course, in the size, weight and finish of the gold pen, there is also a difference in the amount of skilled labor expended upon the parts comprising the complete holder. While we advise all to purchase a first quality pen, one stamped "LAUGHLIN," we can say for our "Comfort" that it is as good a pen as it is possible to produce at the price, and will be found to be a satisfactory article.

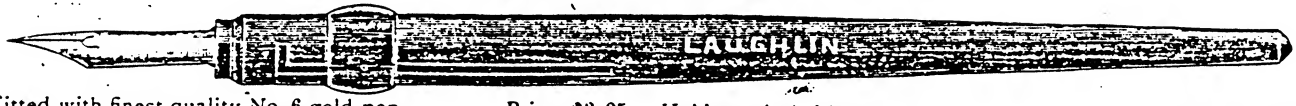
Laughlin Gold Pens and Desk Holders

Gold Pens in Gold Mounted Ebony Desk Holders.



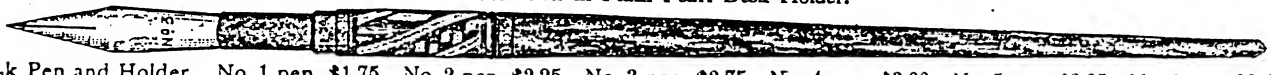
16-k Pen and Holder. No. 3 pen.....\$2.00 No. 4 pen.....\$2.50 No. 5 pen.....\$2.75 No. 6 pen.....\$3.75  
 Fancy satin lined, Morocco Case for above pen and holders..... .65

Hard Rubber Slide Pen Holder.



Fitted with finest quality No. 6 gold pen..... Price, \$3.25 Holder only (without pen)..... Price, \$ .50

16-k Gold Pen in Plain Pearl Desk Holder.



16-k Pen and Holder. No. 1 pen. \$1.75 No. 2 pen, \$2.25 No. 3 pen, \$2.75 No. 4 pen, \$3.00 No. 5 pen, \$3.25 No. 6 pen, \$3.75

16-k Gold Pen in Fancy Pattern Pearl Desk Holders, such as Rustic, Twist, etc.

16-k Pen and Holder. No. 1 pen, \$2.00 No. 2 pen, \$2.50 No. 3 pen, \$3.00 No. 4 pen, \$3.25 No. 5 pen, \$3.50 No. 6 pen, \$4.00

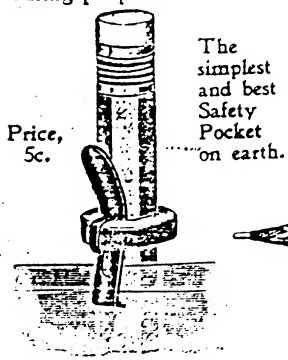
10-k Gold Pens and Pearl Holders.

No. 1, 10-k Gold Pen and Plain Pearl Holder, each.....	\$1.50	No. 1, 10-k Gold Pen and Rustic Pearl Holder, each.....	\$1.50
No. 2, 10-k " " " " " " " ".....	1.75	No. 2, 10-k " " " " " " " ".....	1.75
No. 3, 10-k " " " " " " " ".....	2.00	Fancy white kid or plush covered, silk lined Pen and Holder Case.....	.50

Prices on 16-k Single Gold Pens as follows:

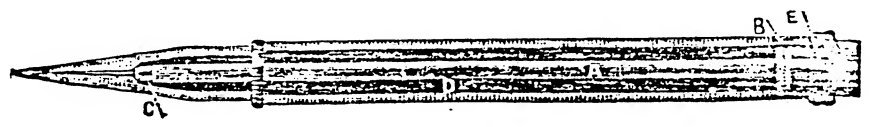
No. 1 pen...\$1.00 No. 2 pen...\$1.35 No. 3 pen...\$1.85 No. 4 pen...\$2.00 No. 5 pen...\$2.35 No. 6 pen...\$3.00

THE "LAUGHLIN" STYLOGRAPHIC PEN consists of a *hard rubber* holder, tapering to a round point, and writes as smoothly as a lead pencil. The needle and point are made of *platinum*, alloyed with iridium, substances which are not affected by the action of acid inks and will last a lifetime. Holds enough ink to write 10,000 words with one filling. These pens are unsurpassed for light *manifold work* in connection with carbon paper and are adapted especially for issuing the new form *postal money order*. We receive orders daily from Postmasters in every State in the Union for this pen, all of whom recommend it most highly. They are equally well adapted to railroad work for expense bills, O. S. & D. reports, etc., and unequalled for ruling purposes.



The simplest and best Safety Pocket on earth.

Price, 5c.



CUT SHOWING INTERIOR CONSTRUCTION OF PEN.



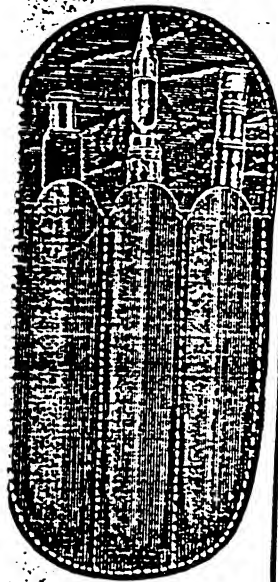
FULL SIZE CUT OF NO. 1 PEN.

No. 1. Plain barrel.....	Price, \$1.00
No. 2. " " gold bands.....	" 1.25
No. 3. Engraved barrel.....	" 1.25
No. 4. " " gold bands.....	" 1.50

The above styles may be had in either Raven Black or Mottled (Red and Black mixed) Rubber.

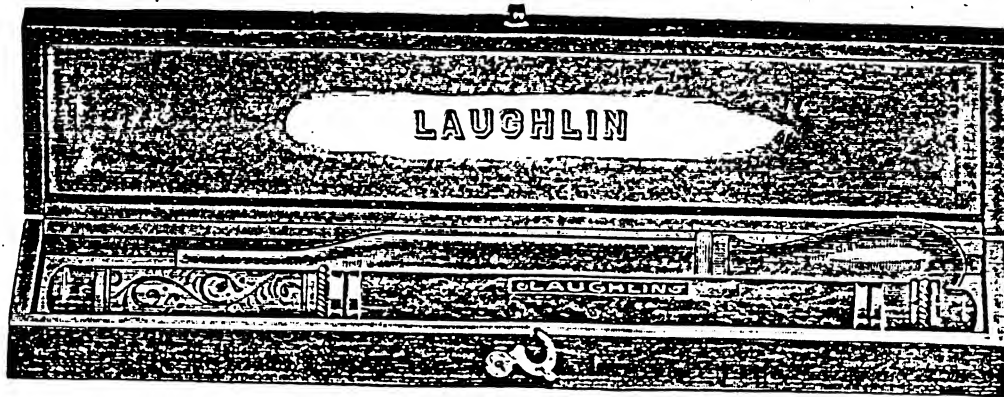
LAUGHLIN STYLOGRAPHIC PEN

Safety Pen and Pencil Pocket



A pen worth Buying is worth Keeping.

- 1. One part pocket.....10c
- 2. Two part pocket.....13c
- 3. Three part pocket.....25c



No. 5. Engraved barrel, gold bands, gold cap, highly ornamented, in morocco case..... \$2.50

The "Peerless" Stylographic Pen.



Owing to the demand for a low-priced Stylographic Pen, we offer the "Peerless" with confidence that it will be found to be the best pen at the price on the market. Price, 75c.

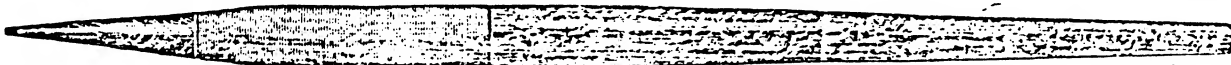
LAUGHLIN STYLOGRAPHIC PEN



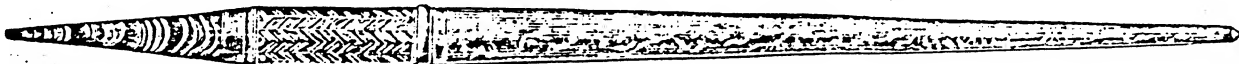
Stylus No. 3. Ebony holder, handsomely gold mounted, fitted with finest quality Carnelian agate, styus point..... Price, \$1.00



Stylus No. 4. Solid "All-Agate" (Moss or Carnelian) a very handsome stylus..... Price, \$1.00



Stylus No. 5. Agate point, mottled rubber holder, stylus end ribbed, (providing a suitable finger grip)..... Price, \$ .75



Stylus No. 7. Medium size, agate point, smooth finish, pearl holder stylus..... Price, \$1.75

Stylus No. 9. Extra large size, agate point, smooth finish, pearl holder stylus..... " 2.50



No. 8. Medium size, agate point, square or rustic finish, pearl holder stylus..... Price, \$2.25

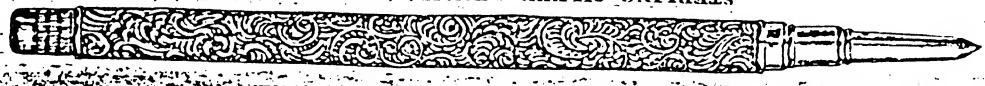
No. 10. Extra large size, agate point, square or rustic finish, pearl holder stylus..... " 2.75

Fancy white kid or plush, silk lined, stylus case..... " .50

LAUGHLIN STYLUSES

Address, LAUGHLIN MANUFACTURING COMPANY, Detroit, Mich., U. S. A.

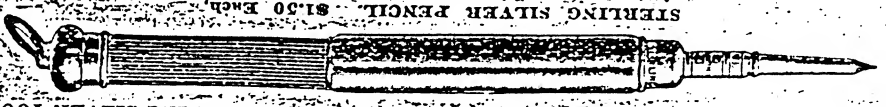
DISCOUNT ON ABOVE PRICES, 50 PER CENT. OFF.



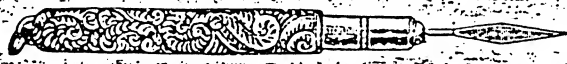
STERLING SILVER PENCIL \$2.00 Each.



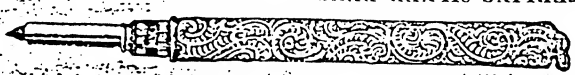
STERLING SILVER PENCIL \$2.00 Each.



STERLING SILVER PENCIL \$1.50 Each.



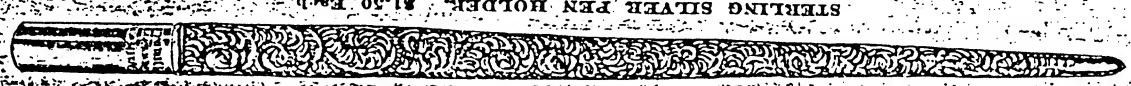
STERLING SILVER TOOTHPICK \$1.00 Each.



STERLING SILVER PENCIL \$1.00 Each.



STERLING SILVER PEN HOLDER \$2.00 Each.



STERLING SILVER PEN HOLDER \$1.50 Each.

